**Curriculum Vitae**

**PADMASHREE A N**

**# 612, 1st A cross, 4th Main, Muthyalamma Nagar, MES Road, Bangalore, Karnataka-560054**

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**Career Objectives**

Seeking an opportunity to utilize my skill and abilities in the retail industry that offers professional growth, while being innovative and flexible to shoulder responsibilities towards the job assigned to me to develop and grow with an organization and commit my fullest potential to fulfil the needs of the organization. A keen inclination towards Statistics and a passion towards changing Business trends

**Summary**

Established track record in taking on new initiatives and successfully executing them. Also won awards and appreciation for consistent quality of work, productivity and teamwork. Enjoy working on projects that are analytical in nature and require collaborating with other departments. Effective communicator and possess analytical, inter-personal and mentoring skills as evidenced by the special projects from senior management.

**Software Skills & Tools**

* MS Office(Word, Excel-advance, PowerPoint)
* Tableau(Base)
* Web Scraper
* R/R-Studio
* SAS(Base)
* SQL

**Accomplishments**

* + - Won **“Golden Pyramid Team Award”** being operative for Top-tier retailers.
    - Rewarded “**R&R**” for converting 2 major pilots end to end single headedly.
    - Developed a macro that extracts and populates brands and attributes, thus saving 5-6 hours per category analysis and thereby improving productivity of the team.
    - Presented a competitor deck on “Identifying Unauthorised seller” on online market places and also on one of the merging brand intelligence competitor “Indix”
    - Implemented the use of Web Scraper tool in several projects to crawl data on short notice for major projects

**Educational Qualifications**

**BE in Information Science – Visvesvaraya Technological University – 2013**

**Cambridge Institute of Technology-Bangalore**

* With an aggregate of 70% from Visvesvaraya Technological University.

**Experience**

**Analyst April 2015 to present**

**Ugam – Bangalore, Karnataka**

* Created strategies to develop and expand existing customers resulted in leveraging monthly sales.
* Worked as a team member to provide the highest level of service to customers.
* Responsible for implementing all business-building and relationship-building expectations with uniquely assigned accounts and clients.
* Worked on numerous categories and pilots ,achieved targets and strived to maintain high proficiency

**Jr. Analyst Jan 2014 to Mar 2015**

**Ugam Solutions – Bangalore, Karnataka**

* Leveraged skills in cementing healthy client relationship geared towards generating business and leading workforce.
* Built a model for proxy for sales data and provide insights for one of the leading Kids store for all Toys, video games etc.
* Delivered assortment analysis end to end taking ownership of “Home categories”.
* Responsible for providing Promotions tracking report based on brands and coupons and analysis report for a major shoe brand company.

**Roles and Responsibilities**

* Collecting, collating and carrying out complex data analysis in support of management & client requests.
* Involved in reporting statistical insights working with colleagues and senior managers.
* Analyzing raw data, drawing conclusions & developing recommendations.
* Facilitate meetings with clients to gather and document requirements and explore potential insights.
* Assist in coordinating business analyst tasks on information technology projects and provide support to team members.

**Personal Details**

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| **Date of Birth:** | **21.11.1991** |
| **Nationality:** | **Indian** |
| **Marital Status:** | **Single** |
| **Languages:** | **Kannada, English, Hindi, Telugu** |

**Declaration**

I, Padmashree A N hereby declare that all the above details given by me are true to the best of my Knowledge.

**Best Regards,**

**Padmashree A N**